

PERSSSON INVEST (PI)

Summary in English 2020



Persson Invest

AB Persson Invest is a conglomerate, family owned investment company with its head-office in Östersund, Sweden. Total turnover is 6,2 billion Swedish Crowns (SEK). (620 million EUR, 700 million USD). The group employs about 1 350 people.

Locations in Sweden are from Uppsala/Västerås and from Östersund and north. Also located in mid-Norway with the base in Trondheim.

The company was founded in 1932 when Sven Persson started as a Volvo dealer. In 2019 the Volvo dealerships for both cars, trucks and buses represented more than 90% of the turnover.

Other lines of business are; Planing of wood, partly owned sawmill, Real Estate, Forestry and Windmills.

Income Statement

AB Persson Invest - group. (MSEK)	2020	2019
Operating income		
Net sales	6 156	6 407
Change in inventories of finished goods	-45	19
Other operating income	53	13
	6 164	6 439
Operating expenses		
Raw materials and consumables	-637	-576
Goods for resale	-3 684	-4 049
Other external costs	-453	-475
Personnel costs	-868	-908
Depreciation	-166	-163
Operating profit	356	268
Result from financial investments		
Financial income	64	394
Financial expenses	-37	-35
Profit after financial items	383	627
Taxes	-73	-77
Net profit	310	550

Balance Sheet

AB Persson Invest - group. (MSEK)

2020

2019

Assets

Intangible assets	11	20
Tangible assets	3 319	3 271
Financial assets	1 470	1 552
Current assets	1 671	1 844
Total assets	6 471	6 687

Equity and liabilities

Shareholders equity	3 221	3 045
Minority share of equity	2	2
Provisions	505	470
Long-term liabilities	441	397
Current liabilities	2 302	2 773
Total equity and liabilities	6 471	6 687

KEY RATIOS

EBIT	356	268
EBITDA	522	431
Return on:		
total capital (%)	6	10
shareholders equity (%)	10	18
capital employed (%)	7	11
Equity ratio (%)	50	46
Net investments (MSEK)	182	290
Average number of employees	1 351	1 368

PERSSSON INVEST

Dealers for Volvo, Renault and Dacia cars. In some areas also Ford.

Dealers in both Norway and Sweden for Volvo trucks and buses.

Bilbolaget

- 2,6 billion SEK in turnover.
- 500 employees.
- Sales of approx. 5 000 new and 5 000 used cars.
- 45 million liters of gasoline and diesel.

Planing Industry.

WIST Last & Buss

- 2,5 billion SEK in turnover.
- 650 employees.
- Total sales of approx. 500 new and 400 used trucks and 100 new buses.

Forestry.

Valbo Trä

- 880 million SEK in turnover.
- 140 employees.

Persson Invest Skog

- 110 million SEK in turnover.
- 5 employees.
- Approx. 260 000 acres - 140 000 hectares - of own forests.

- 1 350 employees and 6,2 billion SEK in turnover.
(approx. 620 million EUR, 700 million USD)

Ekonomipartner

Administration for Bilbolaget
and Wist in Sweden

Real Estate.

Persson Invest Fastigheter

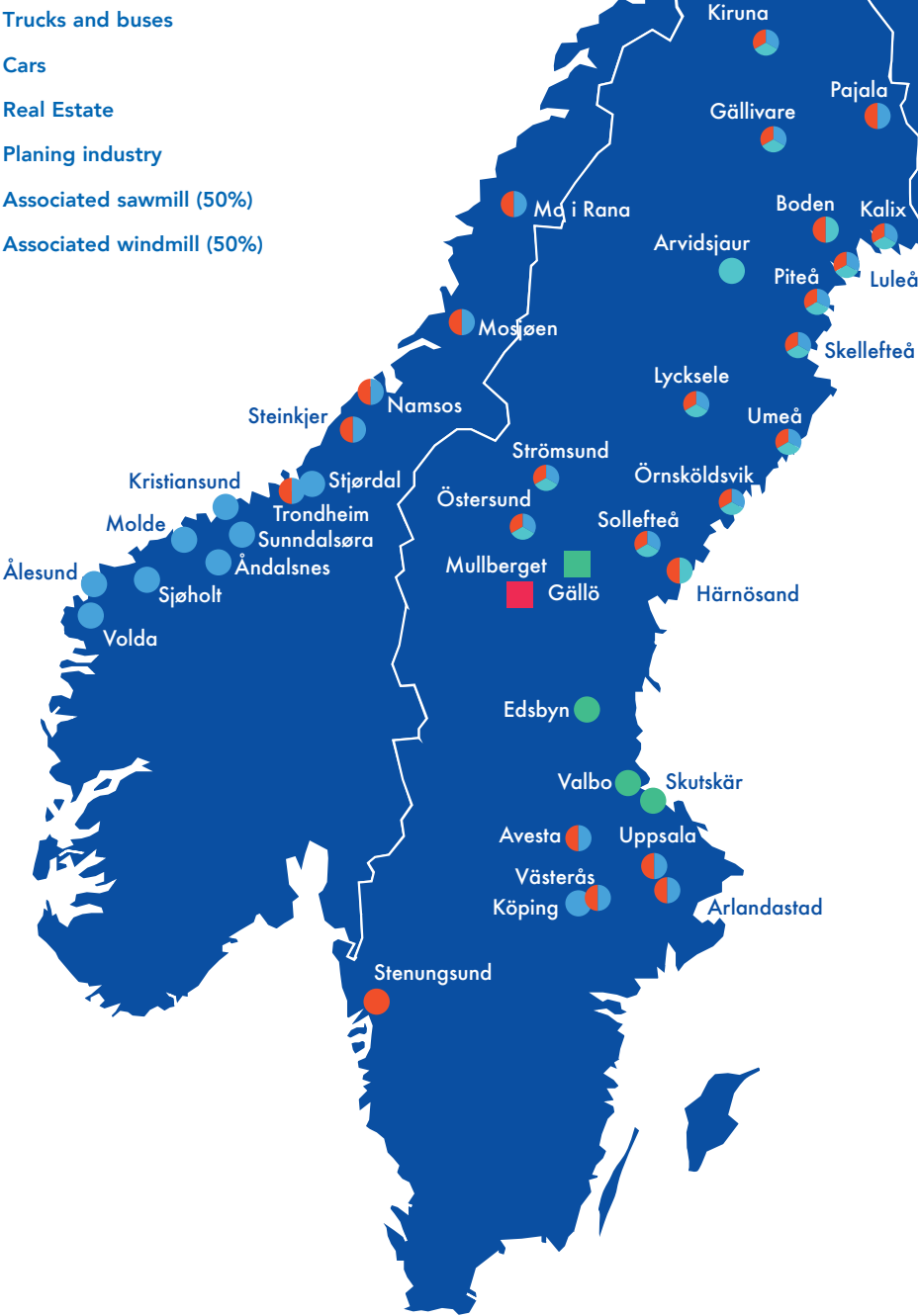
- 220 million SEK in turnover
- 220 000 m² for rent mainly in
the Östersund area.

Associated companies:

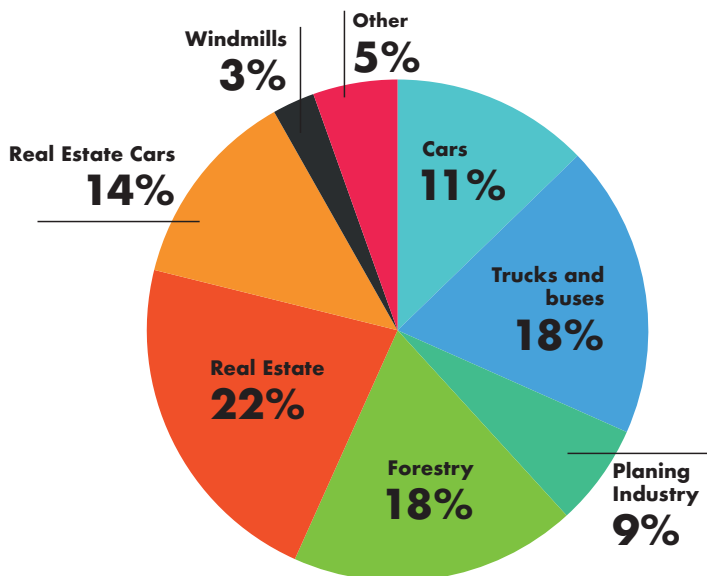
Gällö Timber (sawmill)	50 %
Mullbergs Vindpark (windmills)	50 %
Hocksjön Vind (windmills)	25 %

Locations for Persson Invest

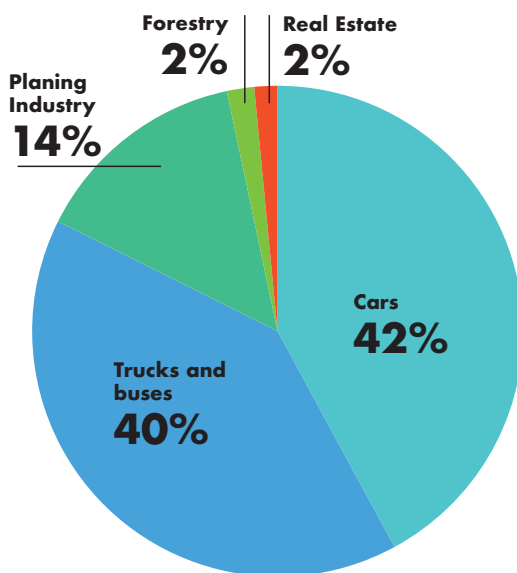
- Trucks and buses
- Cars
- Real Estate
- Planing industry
- Associated sawmill (50%)
- Associated windmill (50%)



Value of the assets according to balance sheet 2020-12-31



Group turnover 2020





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